JOHN S. MENARD

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Bilingual business professional with in-depth experience in customer service, management, operational planning and business development. Result-driven and detail- oriented, with the ability to work independently, or with a team.

**EDUCATION**

UNIVERSITY OF CENTRAL FLORIDA, Orlando, FL — B.A. in Communications, 2012

**EXPERIENCE**

ENTERPRISE HOLDINGS, SANFORD, FL CAR SALES CONSULTANT — 2018-PRESENT

ENTERPRISE HOLDINGS, SANFORD, FL TRI-BRAND STATION MANAGER — 2013 2018

* Responsible for the daily operations of Enterprise, National and Alamo Rent-a-Car which includes reservation management, vehicle availability, rate integrity, inside sales, accounts receivables, underwriting and customer service.
* Train, develop and motivate a team of over 30 individuals to increase branch sales and to provide excellent customer service.
* Demonstrate strong leadership abilities in order to multi-task in a fast paced working environment and make crucial business decisions.
* Analyze branch income statement monthly to increase revenue by reducing costs and increasing income.

AMERICAN LUNG ASSOCIATION, ORLANDO, FL INTERN TO EXECUTIVE DIRECTOR — 2011

* Assisted with various areas of nonprofit management
* Coordinated logistics for fundraising and secured donations
* Assisted with community outreach and followed up on leads with different prospects

CITY OF PEMBROKE PINES, PEMBROKE PINES, FL RECREATIONAL SPECIALIST — 2006-2008

* + Taught and coached thirty young children in various sports
  + Helped plan large-scale city events
  + Refereed weekly sporting events